# MTAC Mail Prep \& Entry 

November 28, 2018

## - All Mail Classes

- Safety
- Peak Update
- Service Performance Update
- GPS / Geo-fencing Transportation
- FAST / Drop Shipments
- Mail Irregularity Update
- MTE
- Delivery \& Customer Service Operations
- Open Discussion


## Safety

- Chocking Requirements - Safety Saves Lives
- Poor / improper chocking causes potential harm to drivers and USPS personnel
- Trucks must have wheel chocks stored onboard.
- Place the chocks in front of driver side rear wheels whenever vehicle is parked / engaged in transfer operations.


A pyramid style wheel chock used to prevent the wheels from unintentionally moving.


## - Pallet Safety ...and Service

- Poor / improper pallet makeup could harm personnel and impact service



## Peak Update

## - Daily Call Open to Customers

- Monday - Friday 1PM ET: 15 min. calls effective December 3, 2018
- Sales will provide link to customers
- Topics: Network Conditions, Facility Updates, etc.
- Example:


## Facility Temporarily Closed <br> Facility temporarily close in city, state.

A USPS facility in city, state is temporarily closed. This is expected to cause delays for mail going into and out of this area of the country. USPS is working hard to overcome this obstacle and the facility is expected to be fully functional soon. The USPS regrets any inconvenience caused by this temporarily. Please feel free to reach out with specific questions or concerns regarding your order and updates to our current conditions.

## Periodicals Service Performance

 POSTAL SERVICE®IMB ${ }^{\oplus}$ Periodicals Performance by Quarter

## IMB® Periodicals FY15 thru FY 19 Performance <br> By Quarter




| Q1TD thru 11/16/18 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Flats | 292,578,055 | 91.20\% | -5.14\% | 86.05\% | 91.80\% | 328,328,547 | -10.89\% | 85.73\% | 0.33\% |
| ADC Flats | 6,353,910 | 92.11\% | -4.45\% | 87.67\% | 91.80\% | 7,660,051 | -17.05\% | 87.34\% | 0.32\% |
| E2E Flats | 70,641,840 | 81.58\% | -2.63\% | 78.95\% | 91.80\% | 64,012,651 | 10.36\% | 75.24\% | 3.71\% |
| 2-Day | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3-Day | 22,652,618 | 91.40\% | -2.40\% | 89.00\% | 91.80\% | 19,606,260 | 15.54\% | 86.84\% | 2.16\% |
| 4-Day | 31,335,973 | 79.95\% | -2.90\% | 77.05\% | 91.80\% | 29,536,696 | 6.09\% | 73.26\% | 3.79\% |
| 5-Day | 799,290 | 79.10\% | -3.35\% | 75.74\% | 91.80\% | 636,237 | 25.63\% | 70.94\% | 4.80\% |
| 6+ Day | 15,853,959 | 70.92\% | -2.40\% | 68.52\% | 91.80\% | 14,233,458 | 11.39\% | 63.59\% | 4.94\% |
| Total | 369,573,805 |  |  | 88.58\% | 91.80\% | 400,001,249 | -7.61\% | 84.08\% | 0.52\% |

Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3

## End-to-End Mail Diagnostics

Note - First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing - Report Details $\qquad$ $\approx$

## NATIONAL / Select Area <br> FILTERS-reset 《

- Time Filters
- Direction
- Mail Class

Ofrst Class Presort
Single Piece First Class
USPS Marketing Mail

- Periodicals
- Mail Shape
- Service Standard
- ALL

Overnight
Otwo-Day
Three-Day
Four + Day

- Lane Threshold Pieces


## FAILURE BY SEGMENT



Segment


# USPS Marketing Mail Service Performance 

## USPS Marketing Mail® FY 15 thru FY 19 Performance <br> By Quarter



Note: Preliminary FY19 Q1 results through November 16, 2018. FY19 Q1 data sourced from Internal SPM. Results starting FY17 Q1 are based on Days Left Group (DLG) approach whereas all prior quarters' results are based on Last Processing Operation (LPO) approach. Service performance measurement was suspended for mail originating from or destined to Caribbean District starting September 16, 2017 due to the devastating impacts of Hurricanes Irma and Maria. Measurement resumed in FY18 Q3.

## USPS Marketing Mail®® Destination Entry FY 15 to FY 19 Performance

By Quarter



| Q1TD thru 11/16/18 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Letters | 4,989,372,995 | 91.75\% | -2.17\% | 89.59\% | 91.80\% | 5,018,717,212 | -0.58\% | 90.38\% | -0.79\% |
| NDC Letters | 645,773,691 | 91.93\% | -1.71\% | 90.22\% | 91.80\% | 611,653,510 | 5.58\% | 91.12\% | -0.90\% |
| E2E Letters | 746,073,721 | 67.48\% | -1.11\% | 66.37\% | 91.80\% | 681,894,950 | 9.41\% | 63.89\% | 2.49\% |
| 3-Day | 181,281,542 | 85.82\% | -1.37\% | 84.45\% | 91.80\% | 141,323,439 | 28.27\% | 83.07\% | 1.38\% |
| 4-Day | 6,092,210 | 89.95\% | -0.89\% | 89.05\% | 91.80\% | 5,025,591 | 21.22\% | 88.13\% | 0.93\% |
| 5-Day | 118,236,149 | 84.61\% | -1.19\% | 83.42\% | 91.80\% | 96,151,427 | 22.97\% | 81.65\% | 1.77\% |
| 6-10 Day | 424,649,606 | 54.34\% | -0.99\% | 53.36\% | 91.80\% | 426,844,281 | -0.51\% | 52.80\% | 0.56\% |
| 11+ Day | 15,814,214 | 73.27\% | -0.75\% | 72.52\% | 91.80\% | 12,550,212 | 26.01\% | 79.22\% | -6.70\% |
| Total | 6,381,220,407 |  |  | 86.94\% | 91.80\% | 6,312,265,672 | 1.09\% | 87.59\% | -0.65\% |



| Q1TD thru 11/16/18 | Total Pieces Measured | Processing On-Time | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCF Flats | 1,426,440,840 | 91.42\% | -6.51\% | 84.91\% | 91.80\% | 1,331,506,266 | 7.13\% | 83.53\% | 1.38\% |
| NDC Flats | 176,298,228 | 91.84\% | -5.46\% | 86.39\% | 91.80\% | 157,520,446 | 11.92\% | 85.34\% | 1.04\% |
| E2E Flats | 153,711,218 | 68.13\% | -3.58\% | 64.55\% | 91.80\% | 109,761,930 | 40.04\% | 54.57\% | 9.98\% |
| 3-Day | 50,491,106 | 88.22\% | -4.43\% | 83.79\% | 91.80\% | 14,904,861 | 238.76\% | 70.24\% | 13.54\% |
| 4-Day | 2,075,290 | 93.55\% | -2.10\% | 91.46\% | 91.80\% | 419,176 | 395.09\% | 74.41\% | 17.05\% |
| 5-Day | 20,891,753 | 80.21\% | -3.56\% | 76.65\% | 91.80\% | 13,168,376 | 58.65\% | 68.10\% | 8.55\% |
| 6-10 Day | 76,604,528 | 50.74\% | -3.03\% | 47.71\% | 91.80\% | 77,576,719 | -1.25\% | 47.98\% | -0.27\% |
| 11+ Day | 3,648,541 | 71.59\% | -4.29\% | 67.29\% | 91.80\% | 3,692,798 | -1.20\% | 79.19\% | -11.90\% |
| Total | 1,756,450,286 |  |  | 83.27\% | 91.80\% | 1,598,788,642 | 9.86\% | 81.72\% | 1.55\% |

## End－to－End Mail Diagnostics

Time Period：FY19 Q1

Note－First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing
Report Details
目（ ロ

## NATIONAL／Select Area

FILTERS－reset 《
－Time Filters
－Direction
－Mail Class
OFirst Class Presort
O Single Piece First Class
－USPS Marketing Mail
Periodicals
－Mail Shape
－Service Standard
－ALL
OTwo－Day
OThree－to－Five－Day
O Six－to－Ten Day
Eleven＋Day
OFive＋Day
－Lane Threshold Pieces
FAILURE BY SEGMENT
ROOT CAUSE

－Failed Pieces
Score

| Total Selected | Processing Failed | Overall Failed | Total | Processing Score | Last Mile Impact |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | $1,936,752,762$ | $2,421,073,466$ | $16,682,848,182$ | $88.39 \%$ | $-2.90 \%$ |

Segment

| First Mile |  | Processing |  | Last Mile |
| :---: | :---: | :---: | :---: | :---: |
|  | Origin Processing | Transit | Destination Processing |  |
| $\begin{gathered} 9.08 \% \\ (219,796,166 \mathrm{pcs}) \end{gathered}$ | $0.07 \%$ | $56.55 \%$ | $6.11 \%$ | $20.00 \%$$(484,320,704$ pcs） |
|  | Unable to Assign｜8．17\％（197，761，652 pcs） |  |  |  |
|  |  |  |  |  |

# First Class Mail Service Performance 

Commercial First-Class Mail® FY15 thru FY 19 Performance
By Quarter



| Q1TD thru 11/16/18 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Presort Overnight | 341,911,942 | 97.72\% | -2.44\% | 95.28\% | 98.49\% | 354,620,375 | -3.58\% | 94.85\% | -0.43\% |
| Presort 2-Day | 645,667,232 | 96.57\% | -2.47\% | 94.10\% | 98.02\% | 668,281,571 | -3.38\% | 93.87\% | -0.23\% |
| Presort 3-to-5-Day | 2,253,555,142 | 94.34\% | -2.37\% | 91.97\% | 97.46\% | 2,371,037,651 | -4.95\% | 91.66\% | -0.31\% |
| 3-Day | 2,240,249,982 | 94.34\% | -2.38\% | 91.96\% | 97.46\% | 2,358,752,520 | -5.02\% | 91.67\% | -0.29\% |
| 4-Day | 12,672,321 | 96.37\% | -1.51\% | 94.86\% | 97.76\% | 11,645,484 | 8.82\% | 92.92\% | -1.94\% |
| 5-Day | 632,839 | 71.92\% | -5.11\% | 66.81\% | 85.29\% | 639,647 | -1.06\% | 49.37\% | -17.44\% |
| Presort Total | 3,241,134,316 |  |  | 92.74\% | 96.00\% | 3,393,939,597 | -4.50\% | 92.43\% | -0.31\% |



| Q1TD thru 11/16/18 | Total Pieces Measured | Processing OnTime | Last Mile Impact | Overall Score | Target Score | SPLY Pieces Measured | Volume Change | SPLY Overall QTD Score | SPLY <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Presort Overnight | 3,995,547 | 82.50\% | -6.42\% | 76.09\% | 90.58\% | 3,681,002 | 8.55\% | 79.51\% | 3.42\% |
| Presort 2-Day | 10,905,831 | 86.90\% | -6.96\% | 79.94\% | 92.48\% | 10,510,517 | 3.76\% | 83.18\% | 3.24\% |
| Presort 3-to-5-Day | 33,995,223 | 85.47\% | -6.38\% | 79.10\% | 91.00\% | 35,502,448 | -4.25\% | 79.51\% | 0.41\% |
| 3-Day | 33,863,787 | 85.44\% | -6.38\% | 79.07\% | 90.99\% | 35,359,830 | -4.23\% | 79.48\% | 0.41\% |
| 4-Day | 128,840 | 92.98\% | -6.00\% | 86.98\% | 92.75\% | 139,269 | -7.49\% | 87.39\% | 0.40\% |
| 5-Day | 2,596 | 92.03\% | -7.24\% | 84.78\% | 91.78\% | 3,349 | -22.48\% | 90.46\% | 5.68\% |
| Presort Total | 48,896,601 |  |  | 79.04\% | 96.00\% | 49,693,967 | -1.60\% | 80.29\% | 1.24\% |

Note - First Mile and Last Mile metrics for the current postal week have an expected delay due to census data processing

## - Report Detail


FILTERS - reset 《

- Time Filters
- Direction
- Mail Class
- First Class Presort

Single Piece First Class
USPS Marketing Mail
Periodicals

- Mail Shape

V Service Standard

- ALL

Overnight
Two-Day
Three-to-Five-Day

- Lane Threshold Pieces

WHERE IS MAIL FAILING? (BASED ON CENSUS DATA) © View By: Failed

* Failed Pieces

Score

| Total Selected | Processing Failed | Overall Failed | Total | Processing Score | Last Mile Impact |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - | $404,766,670$ | $592,841,752$ | $7,447,057,936$ | $94.56 \%$ | $-2.53 \%$ |

Segment

| First Mile | Origin Processing | Transit | Destination Processing | Last Mile |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 1.17 \% \\ (6,958,246 \mathrm{pcs}) \end{gathered}$ | $\begin{gathered} 0.85 \% \\ (5,015,198 \mathrm{pcs}) \end{gathered}$ | $\begin{gathered} 46.84 \% \\ (277,700,402 \text { pcs) } \end{gathered}$ | $\begin{gathered} 8.78 \% \\ (52,072,202 \mathrm{pcs}) \end{gathered}$ | $\begin{gathered} 31.72 \% \\ (188,075,083 \mathrm{pcs}) \end{gathered}$ |

## GPS / Geo-fencing Transportation

## Current Activity

- Working on options for industry to send breadcrumb data
- Mail Visibility Application (MVA): Will redesign and allow for log in and appointment/content identification
- The APP would be on a smart phone and transmit location data as mailers arrive at facility



## FAST / Drop Shipments

Avg Last 6 wks:
On Time Arrivals = 27.5\% Avg Cycle Time $=35.4$ mins

SV Drop Shipment Dashboard $\qquad$ Reset Saved URL
Reset All Last Refreshed: 11/26 10:27
The Drop Shipment Dashboard allows for key analysis on drop shipment appointment on-time arival performances and cycle times by site and by mailer to help identify which mailers have the longest wait before being inducted

Actual/Expected Unloads
$92,6 \%$

Site Mode
Shipper Mode



| Site Arrive to Dock Assign | Dock Assign to Unload Start |
| :---: | :---: |
| 8.6 min | 10.1 min |
| SPLW: 8.3 min | SPLW: 9.9 min |



Detailed View
District

site
0 min 50 min 100 minin 50 mir200 mir250 min 900 LOS ANGELES (CA) P\&D. . O7099 DOMINICK V DANIELS... 70 NORTH HOUSTON (TX) P.. 750 NORTH TEXAS (TX) P\&D... 950SACRAMENTO (CA) P\&DC @ 80 SOUTH JERSEY (NJ) P\&. 552 ST PAUL (MNONDC 32Z JACKSONVILLE (FL) ND. 0 902 LOS ONGELES (CA) NDC 112000 KLYN (NY) P\&DC

- Average/Mean vs. Median:

|  | Site Arrive to <br> Dock Assign | Dock Assign to <br> Unload Start |  | Unload Start to <br> Unload End |  | Unload End to <br> Close | Total Cycle Time |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average | Median | Average | Median | Average | Median | Average | Median | Average | Median |
| $11 / 03-11 / 09$ | 8.4 | 1 | 10.2 | 1 | 18.6 | 4 | 1.8 | 1 | $\mathbf{3 6 . 2}$ | $\mathbf{1 1}$ |
| $11 / 10-11 / 16$ | 7.1 | 1 | 9.9 | 1 | 18.1 | 3 | 1.3 | 1 | $\mathbf{3 4 . 1}$ | $\mathbf{1 1}$ |

## Mail Irregularity Update

## Recent Activities:

- National deployment to all 372 SV sites
- Scan all applicable 99M placard, IMtl, Imb, bundle, and piece barcodes
- Streamlined irregularity data entry
- Capture and associate photos to identified irregularity
- 833 Irregularities and 281 images captured as of 11/26/2018
- SV Mailer Irregularity data fed to SASP / eMIR


## Mail Irregularity Reporting

GREENSBORO (NC) P\&DC $2 \square$

| $\square$ Label Error | $\square$ Shrinkwrap |
| :---: | :---: |
| $\square$ Destination | $\square$ Ripped |
| $\square$ Content | $\square$ Insufficient Amount |
| $\square$ Missing Label | $\square$ Insufficient Strength |
| $\square$ other | $\square$ Broken At Seam |
| $\square$ Barcode Scan Problem | $\square$ Loose Fitting |
| $\square$ Presort/Make-up Error | $\square$ other |
| $\square$ Read Problem | $\checkmark$ Plastic Strap |
| $\square$ Address/OEL Blocked by strapping | $\square$ slipped Off |
| $\square$ Address/OEL Blocked by shrinkwrap | $\square$ Broken |
| $\square$ Strapping/Banding Missing | Insufficient Amount Other |


$\square$ slipped Off
$\square$ Broken
$\square$ Insufficient Amount
$\square$ other
$\square$ string
$\square$ Slipped Off/Poorly Tied
$\square$ Broken
$\square$ Insufficient Amount
$\square$ other
$\square$ Overweight Bundle




## Provision to MSP beginning Dec. 13. 2018

## Mail Transport Equipment

## Management Order and Service Talk and issued

- Audits of MTESC
- Quality control
- Mailer responsibility to report MTE inventory levels in MTEOR
sUBJECT: Preparation and Return of MTE DATE: November 06, 2018

TO: All Plant Managers

As the Election Season concludes and we transition into Peak, now is the time for clearing all facilities of excess
MTE and retuming it to the MTESCs for processing. Each facility needs to clear their space for Peak Mail MTE and retuming it to the MTESCs for processing. Each faciity needs to clear their space for Peak Mail volumes and retum much needed MTE equipment back in circulation to our mailers. MTE is requesting each
facility to fully utilize existing and extra transportation when returning excess MTE to plants and MTESCs:

- Double Stack pallet boxes of trays or sacks
- Do NOT stuff sacks, lay them flat in a Gaylord or hamper
- Combine unprocessed trays and tubs to maximize cube utilization
- Send back flat tubs rather than using them for storage
- Keep Gaylords in-house and reuse them locally, or return sacks or sleeves to the MTESC in them
- Recycle UBBM and plastic wrap locally


Postal employees are responsible for removing all labels and tags from trays when emptied of mail.

Old tray labels should be thrown away and any tags should be collected and reused. Below is an excerpt
from the MTE SOP for Processing Facilities: from the MTE SOP for Processing Facilities:

## General

All MTE must be inspected prior to containerizing to ensure all mail has been removed. Any mail trapped in MTE will almost certainly fail to be delivered timely. All mail found in MTE is to be brought to the attention of local management to ensure expedited handling and reporting.
All trash must be removed from MTE before returning to Mail Transport Equipment Service Centers (MESC). All labels, placards, and I
removed from all MTE when emptied.

Please direct any questions to: Patricia Laverdet, MTE Operations at (202) 268-4353

## Delivery \& Retail Operations Peak Season Readiness

## Kevin McAdams

Vice President, Delivery, Retail, \& Customer Service Operations


## Christmas Holiday Plans

December $24^{\text {th }}$

December $25^{\text {th }}$

December $26^{\text {th }}$

December $31^{\text {st }}$

January $1^{\text {st }}$

January $2^{\text {nd }}$

Normal Pick-Ups \& Deliveries
Closed

Normal Pick-Ups \& Deliveries

Normal Pick-Ups \& Deliveries

Closed

Normal Pick-Ups \& Deliveries

## 2018 Holiday Shipping Deadlines via Industry Alerts

Highest Volume Week for shipping: Week of December 17th


- Proactive Mail Advancement to Network Operations
- Sunday Retail and Customer Service Operations
- Communications on proper Mail Acceptance Separations
- Hub Operations for distribution space constraints
- Visual aid process flow posters and signage distributed

- Compliance and Security Reviews - remedial training for deficiencies
- Vital Performance list for weekly follow up with Areas
- Visual aid process flow posters and signage distributed

- 8000 Delivery Vehicles in Field
- 5000+ Additional vehicles for peak season
- 9500 additional delivery employees for peak season
- Training - Scanning Accuracy
- Updated Scanning \& Routing Technology

- Improved Routing Process - Weekend Delivery
- AM/PM Parcel Delivery
- Sunday Priority Delivery

- Additional Space - 36 Peak Annexes

| Area | Approved |
| :---: | :---: |
| Capital Metro | 8 |
| Great Lakes | 4 |
| Northeast | 5 |
| Pacific | 2 |
| Southern | 4 |
| Western | 7 |
| Eastern | 9 |
| Total | $\mathbf{3 6}$ |

- Additional package sorters
- Automated Delivery Unit Sorter
- 16 Installed in 2018
- 21 Total in field
- Daily calls with Shipping Partners
- Previous day performance
- Review/Research Issues
- Daily calls internally with each Area
- Identify issues/trends
- Scanning Awareness
- Series of Service Talks for all employees


## Dinurfissirs.

November $16^{\text {th, }} 2018$
Scanning 2 - Delivering With Accuracy and Integrity


It is our mission to provide World Class Service to each and eve
customer each and every day. World Class Service means giving our customers accurate information about the status of their shipment. Unsurprisingly, scanning accuracy is impacted as holiday package have to be. This holiday season is our chance to prove that not only with accuracy and integrity. This time of year is extremely stressful for with accuracy and integrity. This time of year is extremely stressful for
Postal Service employees, but nobody can do what we do each year. Don't Pollal this busy season to lead to short-cuts and a poor customer
allow experience.
Each time you deliver a package this holiday season, think about the formation your customer has.

- Are they rushing home on their lunch break, or between errands, to try and meet you during the Expected Delivery Window?
Could a child be sitting at a window, watching for their mail carrier,
because they know what's in that box? because they know what's in that box?
How would you feel if you were waiting for that package, and saw
that it was delivered, but your mail carrier wasn't to your house yet?
rier wasn't to your house yet?
World Class Service doesn't just mean giving the package the correct scan, it also means scanning every package at the correct location. Each time you deliver a package, think about the GPS data you are associating
with that delivery event. Will the GPS show that you are at the correct address?
Scan each and every package with the correct event, at the correct time, and in the correct location. Accurate scanning is an integral part of providing World Class Service and enhancing our brand.



## QUESTIONS



